

## 2018 Prune Imports to Japan from USA vs 2017 (Code: 813.20.000)

|              | 2018             |                | 2017             |                  | 18/17(%) |       |
|--------------|------------------|----------------|------------------|------------------|----------|-------|
|              | KG               | YEN(000)       | KG               | YEN(000)         | KG       | YEN   |
| Jan.         | 268,497          | 157,898        | 344,154          | 188,610          | 78.0     | 83.7  |
| Feb.         | 266,304          | 165,470        | 415,381          | 239,777          | 64.1     | 69.0  |
| Mar.*        | 605,007          | 339,454        | 351,136          | 223,817          | 172.3    | 151.7 |
| Apr.         |                  |                | 335,245          | 178,423          |          |       |
| May          |                  |                | 642,781          | 352,077          |          |       |
| Jun.         |                  |                | 914,432          | 443,297          |          |       |
| Jul.         |                  |                | 670,403          | 327,634          |          |       |
| Aug.         |                  |                | 313,535          | 165,572          |          |       |
| Sep.         |                  |                | 323,161          | 201,399          |          |       |
| Oct.         |                  |                | 448,617          | 271,248          |          |       |
| Nov.         |                  |                | 358,426          | 227,013          |          |       |
| Dec.         |                  |                | 392,526          | 230,843          |          |       |
| Jan.-Mar.*   | 1,139,808        | 662,822        | 1,110,671        | 652,204          | 102.6    | 101.6 |
| <b>TOTAL</b> | <b>1,139,808</b> | <b>662,822</b> | <b>5,509,797</b> | <b>3,049,710</b> |          |       |

## Import Price of Prunes from USA per KG

|                 | 2018     | 2017     | 18/17 |
|-----------------|----------|----------|-------|
|                 | (YEN/Kg) | (YEN/Kg) | (%)   |
| Jan.            | 588.1    | 548.0    | 107.3 |
| Feb.            | 621.4    | 577.2    | 107.6 |
| Mar.*           | 561.1    | 637.4    | 88.0  |
| Apr.            |          | 532.2    |       |
| May             |          | 547.7    |       |
| Jun.            |          | 484.8    |       |
| Jul.            |          | 488.7    |       |
| Aug.            |          | 528.1    |       |
| Sep.            |          | 623.2    |       |
| Oct.            |          | 604.6    |       |
| Nov.            |          | 633.4    |       |
| Dec.            |          | 588.1    |       |
| Jan.-Mar.* Ave. | 581.5    | 587.2    | 99.0  |
| Jan.-Dec. Ave.  |          | 553.5    | 0.0   |

SOURCE: JAPANESE MINISTRY OF FINANCE

\*Figures are from quick report.

## Import Volume of Prunes by Country and Share

|              | 2018             |              | 2017             |              | 18/17        | 2017             |              |
|--------------|------------------|--------------|------------------|--------------|--------------|------------------|--------------|
|              | Jan.-Mar.*       |              | Jan.-Mar.*       |              | Jan.-Mar.*   | Jan.-Dec.        |              |
|              | Volume           | Share        | Volume           | Share        | (%)          | Volume           | Share        |
|              | Kg               | (%)          | Kg               | (%)          | (%)          | Kg               | (%)          |
| <b>USA</b>   | <b>1,139,808</b> | <b>94.9</b>  | <b>1,110,671</b> | <b>98.4</b>  | <b>102.6</b> | <b>5,509,797</b> | <b>97.5</b>  |
| France       | 35,639           | 3.0          | 1,180            | 0.1          | 3,020.3      | 98,288           | 1.4          |
| Chile        | 12,550           | 1.0          |                  | 0.0          | 0.0          | 27,000           | 1.1          |
| Australia    |                  | 0.0          | 14,400           | 1.3          | 0.0          | 28,800           | 0.0          |
| Italy        | 800              | 0.1          | 500              | 0.0          | 160.0        | 980              | 0.0          |
| Germany      |                  | 0.0          |                  | 0.0          | 0.0          | 0                | 0.0          |
| Moldova      |                  | 0.0          |                  | 0.0          | 0.0          | 1,000            | 0.0          |
| Pakistan     |                  | 0.0          | 1,430            | 0.1          | 0.0          | 1,430            | 0.0          |
| Serbia       | 12,020           | 1.0          |                  | 0.0          | 0.0          | 0                | 0.0          |
| <b>TOTAL</b> | <b>1,200,817</b> | <b>100.0</b> | <b>1,128,181</b> | <b>100.0</b> | <b>106.0</b> | <b>5,667,295</b> | <b>100.0</b> |

## Import Value of Prunes by Country and Share

|              | 2018           |              | 2017           |              | 18/17        | 2017             |              |
|--------------|----------------|--------------|----------------|--------------|--------------|------------------|--------------|
|              | Jan.-Mar.*     |              | Jan.-Mar.*     |              | Jan.-Mar.*   | Jan.-Dec.        |              |
|              | Value          | Share        | Value          | Share        | (%)          | Value            | Share        |
|              | YEN(000)       | (%)          | YEN(000)       | (%)          | (%)          | YEN(000)         | (%)          |
| <b>USA</b>   | <b>662,822</b> | <b>95.3</b>  | <b>652,204</b> | <b>99.2</b>  | <b>101.6</b> | <b>3,049,710</b> | <b>97.1</b>  |
| France       | 21,651         | 3.1          | 884            | 1.3          | 2,449.2      | 69,008           | 1.8          |
| Chile        | 5,444          | 0.8          |                | 0.2          | 0.0          | 40,847           | 1.1          |
| Australia    | 0              | 0.0          | 3,546          | 0.0          | 0.0          | 0                | 0.0          |
| Italy        | 664            | 0.1          | 469            | 0.0          | 141.6        | 1,103            | 0.0          |
| Germany      | 0              | 0.0          |                | 0.0          | 0.0          | 0                | 0.0          |
| Moldova      | 0              | 0.0          |                | 0.0          | 0.0          | 0                | 0.0          |
| Pakistan     | 0              | 0.0          | 506            | 0.0          | 0.0          | 0                | 0.0          |
| Serbia       | 4,921          | 0.7          |                | 0.0          | 0.0          | 0                | 0.0          |
| <b>TOTAL</b> | <b>695,502</b> | <b>100.0</b> | <b>657,609</b> | <b>100.0</b> | <b>105.8</b> | <b>3,160,668</b> | <b>100.0</b> |

## Import Price of Prunes per Kg by Country

|                   | 2018         | 2017         | 18/17       | 2017         |
|-------------------|--------------|--------------|-------------|--------------|
|                   | Jan.-Mar.*   | Jan.-Mar.*   | (%)         | Jan.-Dec.    |
|                   | (YEN/Kg)     | (YEN/Kg)     |             | (YEN/Kg)     |
| <b>USA</b>        | <b>581.5</b> | <b>587.2</b> | <b>99.0</b> | <b>553.5</b> |
| France            | 607.5        | 749.2        | 81.1        | 702.1        |
| Chile             | 433.8        | 0.0          | 0.0         | 1,512.9      |
| Australia         | 0.0          | 246.3        | 0.0         | 0.0          |
| Italy             | 830.0        | 938.0        | 88.5        | 1,125.5      |
| Germany           | 0.0          | 0.0          | 0.0         | 0.0          |
| Moldova           | 0.0          | 0.0          | 0.0         | 0.0          |
| Pakistan          | 0.0          | 353.8        | 0.0         | 0.0          |
| Serbia            | 409.4        | 0.0          | 0.0         | 0.0          |
| <b>TOTAL AVE.</b> | <b>579.2</b> | <b>582.9</b> | <b>99.4</b> | <b>557.7</b> |

SOURCE: JAPANESE MINISTRY OF FINANCE

\$1.00 = ¥106.07

## 2018 Prune Juice &amp; Concentrate Imports to Japan from USA vs 2017 (Code:2009.89.122)

|              | 2018           |                | 2017           |                | 18/17(%) |       |
|--------------|----------------|----------------|----------------|----------------|----------|-------|
|              | KG             | YEN(000)       | KG             | YEN(000)       | KG       | YEN   |
| Jan.         | 73,835         | 55,701         | 58,119         | 31,705         | 127.0    | 175.7 |
| Feb.         | 76,660         | 42,978         | 42,940         | 31,285         | 178.5    | 137.4 |
| Mar.*        | 22,051         | 32,842         | 31,068         | 15,238         | 71.0     | 215.5 |
| Apr.         |                |                | 54,432         | 37,747         |          |       |
| May          |                |                | 16,982         | 9,887          |          |       |
| Jun.         |                |                | 28,981         | 23,883         |          |       |
| Jul.         |                |                | 27,841         | 24,106         |          |       |
| Aug.         |                |                | 52,184         | 28,914         |          |       |
| Sep.         |                |                | 43,449         | 37,495         |          |       |
| Oct.         |                |                | 0              | 0              |          |       |
| Nov.         |                |                | 33,964         | 18,571         |          |       |
| Dec.         |                |                | 16,960         | 9,589          |          |       |
| Jan.-Mar.*   | 172,546        | 131,521        | 132,127        | 78,228         | 130.6    | 168.1 |
| <b>TOTAL</b> | <b>172,546</b> | <b>131,521</b> | <b>406,920</b> | <b>268,420</b> |          |       |

## Import Price of Prune Juice &amp; Concentrate from USA per Kg

|                 | 2018     | 2017     | 17/16 |
|-----------------|----------|----------|-------|
|                 | (YEN/KG) | (YEN/KG) | (%)   |
| Jan.            | 754.4    | 545.5    | 138.3 |
| Feb.            | 560.6    | 728.6    | 76.9  |
| Mar.*           | 1489.4   | 490.5    | 303.7 |
| Apr.            |          | 693.5    |       |
| May             |          | 582.2    |       |
| Jun.            |          | 0.0      | -     |
| Jul.            |          | 865.8    |       |
| Aug.            |          | 554.1    |       |
| Sep.            |          | 863.0    |       |
| Oct.            |          | 0.0      | -     |
| Nov.            |          | 546.8    |       |
| Dec.            |          | 1,768.7  |       |
| Jan.-Mar.* Ave. | 762.2    | 592.1    | 128.7 |
| Jan.- Dec. Ave. |          | 659.6    |       |

SOURCE: JAPANESE MINISTRY OF FINANCE

\*Figures are from quick report.

## Import Volume of Prune Juice &amp; Concentrate by Country and Share

|              | 2018           |              | 2017           |              | 18/17        | 2017           |              |
|--------------|----------------|--------------|----------------|--------------|--------------|----------------|--------------|
|              | Jan.-Mar.*     |              | Jan.-Mar.*     |              | Jan.-Mar.*   | Jan.-Dec.      |              |
|              | Volume         | Share        | Volume         | Share        | (%)          | Volume         | Share        |
|              | KG             | (%)          | KG             | (%)          |              | KG             | (%)          |
| <b>USA</b>   | <b>172,546</b> | <b>72.5</b>  | <b>132,127</b> | <b>82.6</b>  | <b>130.6</b> | <b>394,448</b> | <b>70.7</b>  |
| Australia    |                | 0.0          |                | 0.0          | 0.0          |                | 0.0          |
| Chile        | 4,496          | 1.9          | 20,513         | 12.8         | 21.9         | 107,372        | 19.2         |
| Netherlands  |                | 0.0          |                | 0.0          | 0.0          | 0              | 0.0          |
| Korea        |                | 0.0          |                | 0.0          | 0.0          | 0              | 0.0          |
| Poland       | 61,000         | 25.6         | 7,250          | 4.5          | 841.4        | 56,250         | 10.1         |
| <b>TOTAL</b> | <b>238,042</b> | <b>100.0</b> | <b>159,890</b> | <b>100.0</b> | <b>148.9</b> | <b>558,070</b> | <b>100.0</b> |

## Import Value of Prune Juice &amp; Concentrate by Country and Share

|              | 2018           |              | 2017          |              | 18/17        | 2017           |              |
|--------------|----------------|--------------|---------------|--------------|--------------|----------------|--------------|
|              | Jan.-Mar.*     |              | Jan.-Mar.*    |              | Jan.-Mar.*   | Jan.-Dec.      |              |
|              | Value          | Share        | Value         | Share        | (%)          | Value          | Share        |
|              | YEN(000)       | (%)          | YEN(000)      | (%)          |              | YEN(000)       | (%)          |
| <b>USA</b>   | <b>131,521</b> | <b>79.4</b>  | <b>78,228</b> | <b>91.1</b>  | <b>168.1</b> | <b>241,775</b> | <b>79.5</b>  |
| Australia    |                | 0.0          |               | 0.0          | 0.0          |                |              |
| Chile        | 1,758          | 1.1          |               | 0.0          | 0.0          | 38,824         | 12.8         |
| Netherlands  |                | 0.0          |               | 0.0          | 0.0          | 0              | 0.0          |
| Korea        |                | 0.0          |               | 0.0          | 0.0          | 0              | 0.0          |
| Poland       | 32,433         | 19.6         | 7,604         | 8.9          | 426.5        | 23,399         | 7.7          |
| <b>TOTAL</b> | <b>165,712</b> | <b>100.0</b> | <b>85,832</b> | <b>100.0</b> | <b>193.1</b> | <b>303,998</b> | <b>100.0</b> |

## Import Price of Prune Juice &amp; Concentrate per Kg by Country

|              | 2018         | 2017         | 18/17        | 2017         |
|--------------|--------------|--------------|--------------|--------------|
|              | Jan.-Mar.*   | Jan.-Mar.*   | (%)          | Jan.-Dec.    |
|              | (YEN/KG)     | (YEN/KG)     |              | (YEN/KG)     |
| <b>USA</b>   | <b>762.2</b> | <b>592.1</b> | <b>128.7</b> | <b>612.9</b> |
| Australia    | 0.0          | 0.0          | 0.0          | 0.0          |
| Chile        | 391.0        | 0.0          | 0.0          | 361.6        |
| Netherlands  | 0.0          | 0.0          | 0.0          | 0.0          |
| Korea        | 0.0          | 0.0          | 0.0          | 0.0          |
| Poland       | 531.7        | 1048.8       | 50.7         | 0.0          |
| <b>TOTAL</b> | <b>696.1</b> | <b>536.8</b> | <b>129.7</b> | <b>544.7</b> |

SOURCE: JAPANESE MINISTRY OF FINANCE

\$1.00 = ¥106.07